

INDIA'S MOST TRUSTED **BUSINESS ANALYSIS** TRAINING & SKILL DEVELOPMENT PROGRAM

1954 BATCHES | 12160 PARTICIPANTS | 91.5% PLACEMENTS | 6 CORPORATES

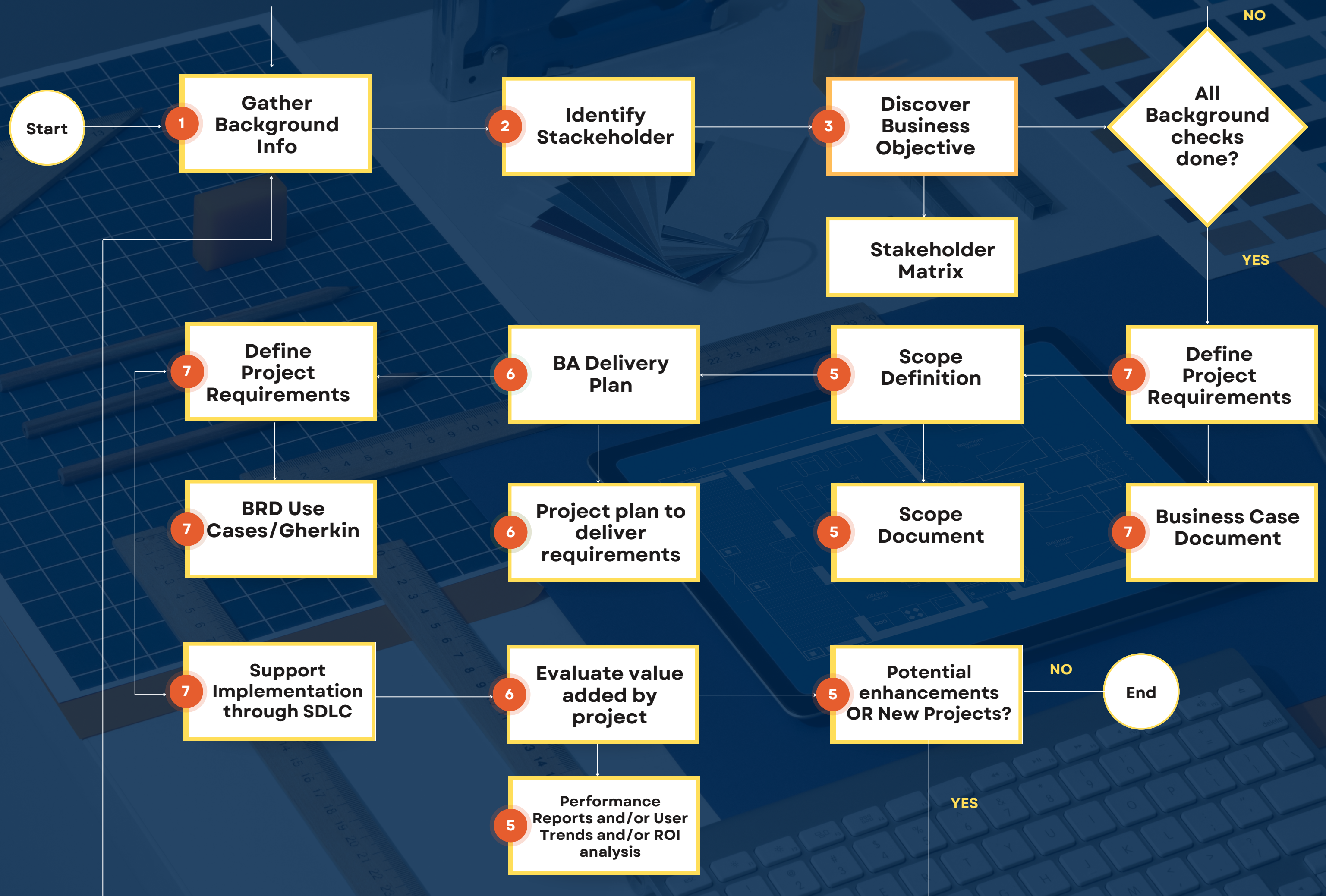




Why COEPD?

At **COEPD**, we offer a structured and career-focused Business Analyst training program designed to help you succeed in today's competitive job market. Our program includes expert-led theory sessions, daily doubt clarification, and access to standard recordings, along with 24×7 LMS access for one year. We provide hands-on experience through practical assignments, live projects, and capstone projects that mirror real-world scenarios. Learners also benefit from personalized mentoring, CV preparation, and mock interviews. With full support for IIBA certification through both objective and subjective exams in a hassle-free format, we ensure you're industry-ready.

INTRODUCTION to BA



BA Concepts

Understanding the business
analysis key concepts.



Business analysis planning
and monitoring



Elicitation and collaboration



Requirement life
cycle management



Strategy analysis



Requirement analysis and
design definition



Solution Evaluation



BP management



Data analysis and
reporting



Agile & scrum
methodologies



Business intelligence
tools and techniques



Stakeholder
management



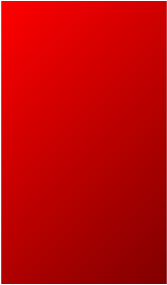
Project management
basics



Handling Change requests

OUR TRAININGS.

Our training program offers a comprehensive blend of theoretical knowledge and practical application.



Theoretical Trainings

Our program teaches key concepts and principles, helping participants understand how things work and make smart decisions.

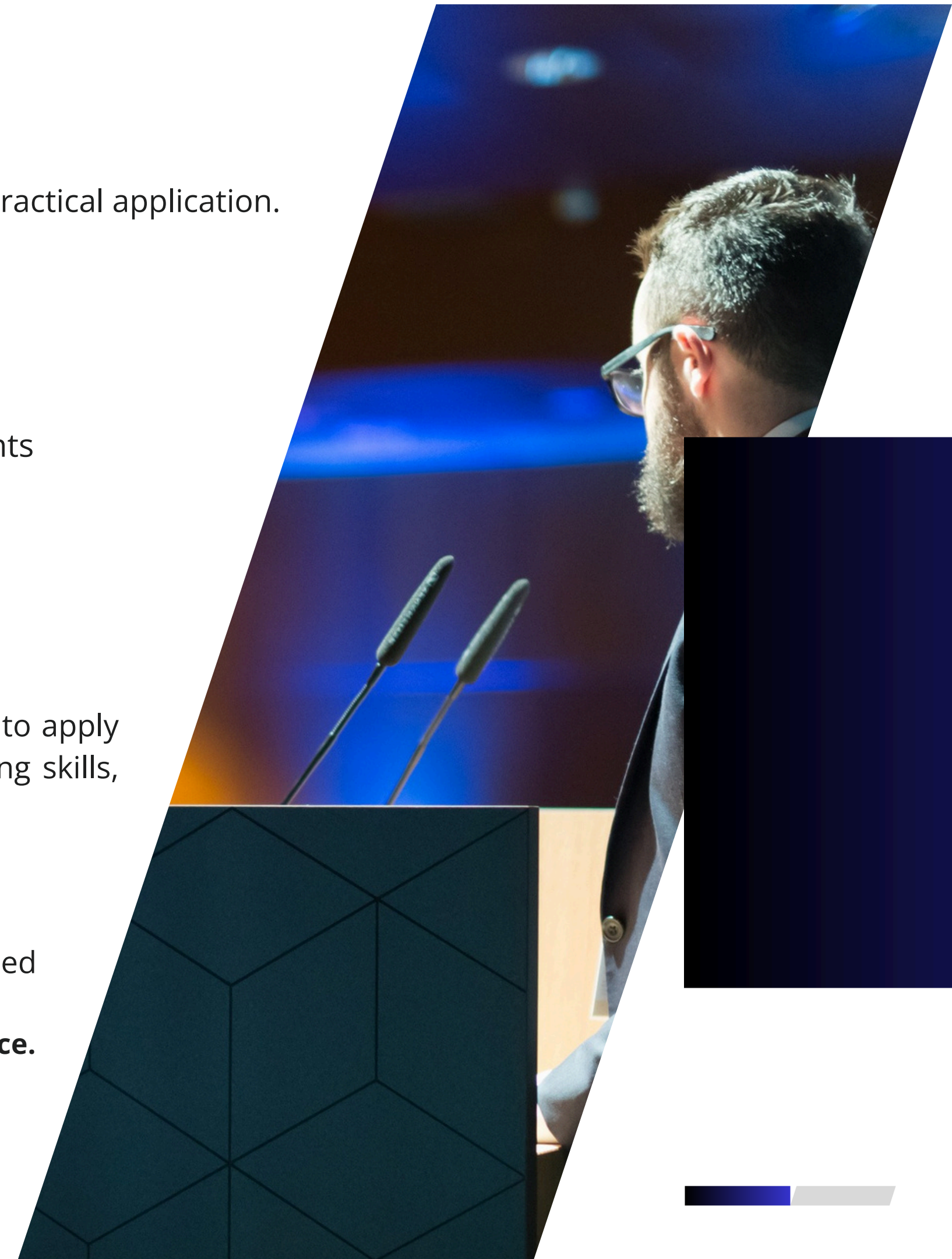


Practical Trainings

The practical aspect focuses on hands-on experience, allowing learners to apply what they've learned in real-world situations. This builds problem-solving skills, boosts confidence, and prepares participants for real job challenges.

These sessions are available on both weekdays and weekends, allowing flexibility based on your availability and preference.

In addition, we provide a nurturing program, which you can access at your convenience. Login credentials for the platform will be shared with you upon enrollment.



Theoretical Training Overview

Our Theoretical Training sessions provide a comprehensive understanding of all core Business Analysis concepts. These sessions are designed to build a strong foundation that will prepare you for the practical phase of the program and equip you to handle real-time projects confidently.

Training Schedule

Weekdays:

- 1 hour daily (Monday to Friday)
- Duration: 20 to 25 days

Weekends

- 8:00 PM to 11:00 PM
- Duration: 3 consecutive weekends

You may choose the schedule that best fits your availability.





POST-THEORY SESSIONS SUPPORT

TOOL SESSIONS:

After completing the theoretical phase, we will conduct hands-on tool sessions to bridge the gap between concepts and application.

RECORDINGS:

Standard session recordings will be shared daily after the theory sessions are completed.

DOUBT CLARIFICATION:

Virtual doubt-clearing sessions are held twice a day, and you can attend at your convenience based on your schedule till the validity got expires.

Next Steps

Once you complete the theoretical training you will receive your login credentials to access our learning portal.

You'll then be invited to an Induction Program, where we will guide you through the structure of the practical training. From there, you can begin working on tasks through the portal at your own pace and availability.



Our Practical trainings overview in **4 Key Stages:**

Objective Stage

1

- Strong foundation in core concepts
- Quick revision through MCQs & quizzes
- Better understanding of business fundamentals
- Builds confidence before moving to practicals



Subjective Stage

(Dummy + Live Projects)

2

- Hands-on experience with real tools and tasks
- Dummy project helps you practice safely
- Live project gives real-world exposure
- Opportunity to apply concepts in actual scenarios



3

CV Preparation & Mock Interviews

- A professional, polished resume that stands out
- Personalized feedback to improve your profile
- Practice interviews to reduce anxiety and boost performance
- Tips on answering common and tricky questions



4

Placements Support

- Dedicated SPOC (Single Point of Contact) for guidance
- Regular updates on job openings
- Support with applications and interview scheduling
- Networking opportunities



Objective Stage

This stage focuses on building your core knowledge through objective-type questions to test and strengthen your basics.

Subjective Stage

Here, you'll apply what you've learned through two types of projects:

Dummy Project – For practice and hands-on learning

Live Project – Real-world exposure to build confidence and experience

CV Preparation & Mock Interviews

We'll guide you through building a strong resume and conduct mock interviews to boost your interview skills and self-presentation.

Placements Support

In the final stage, you'll be connected with a dedicated SPOC (Single Point of Contact) who will assist you in the placement process and keep you updated on opportunities.

Benefits of Practical trainings



COEPD Nurturing Process

You'll be guided step-by-step by experienced mentors, ensuring you gain practical skills, exposure to project workflows, and confidence in handling real-time challenges.

Preparation Stage

The nurturing process includes a preparation phase, which involves setting up the necessary tools and assisting with their installation to ensure a smooth start.

Capstone Projects

The Capstone Project is structured into 6 comprehensive modules. Each module focuses on a specific domain and includes multiple real-world case studies. This approach ensures you gain practical, hands-on experience and develop the skills needed to manage and execute live industry projects effectively.

Revision

A set of 26 multiple-choice questions (MCQs) will be provided, designed to help assess your understanding of the key concepts and knowledge in each topic.

Live Projects (Domain-Based)

As part of the program, you will work on 2 industry-relevant live projects tailored to your current domain or a closely related area. These projects are designed using both Agile and Waterfall methodologies, providing you with hands-on experience in planning, execution, and delivery phases.



COEPD Interview Assistance

Frequently Asked Questions (FAQs)

- Get access to a curated list of the most asked technical and HR interview questions.
- Industry-specific FAQs to help you target roles in Business Analysis, Project Management, IT Consulting, and more.
- Expert-crafted sample answers to help you frame your responses effectively.

HR Mock Interviews

- Simulated HR rounds conducted by experienced professionals.
- Real-time feedback on communication skills and answering techniques.
- Tips to handle salary discussions, career gaps, and strengths/weaknesses questions smartly.

Case Study Support

- Hands-on case study sessions to sharpen your analytical and problem-solving skills.
- Training on how to approach real-world business scenarios effectively.
- Personalized coaching to structure your answers for guesstimates, business problems, and scenario-based questions.

COEPD

PLACEMENT ASSISTANCE



Interview Coordination

- Personalized interview scheduling and interview tracking support.
- Seamless communication between candidates and companies.
- End-to-end logistical support to ensure you are interview-ready and stress-free.

CV Modification

- Professional CV review and editing to highlight your skills effectively.
- Alignment of resume with current industry standards and job-specific requirements.
- Focused attention on presentation, achievements, and keywords to pass through ATS.

Interview Assistance

- Pre-interview briefing sessions to help you understand company expectations.
- Mock technical and HR interviews to boost your performance.
- Insights on interview etiquettes and strategies to ace panel interviews.

Job Alerts

- Real-time job alerts based on your preferred domain, location, and experience level.
- Notifications for full-time Business Analyst opportunities across leading companies.
- Continuous updates to keep you informed about the latest openings and walk-in drives.

COEPD

REMEDIAL WORK PROGRAM

If a participant faces frequent rejections in interviews, we offer a structured Remedial work to address the challenges.

01

participants will revisit to important concepts, clear doubts, and strengthen their weak areas.

02

Special focus on confidence building, communication skills, and technical expertise through one-on-one mentoring sessions.

03

Customized support plans to ensure candidates are better prepared and achieve success in upcoming opportunities.



Master the Tools That Drive Ideas to Impact :



Modeling & Prototyping Tools :

- **Balsamiq** – Rapid low-fidelity wireframes
- **MS Visio** – Process flows & system modeling
- **MsvgO** – Lightweight vector graphic modeling



Wireframing & Design :

- **wireframes** – Simplifies design planning
- **Balsamiq** – simplifies UI sketching and planning.

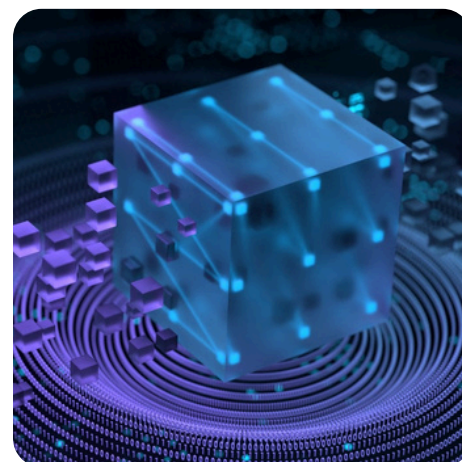
 balsamiq



 Jira

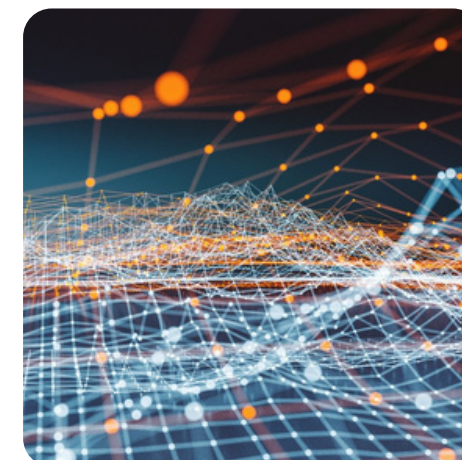
 SQL

 Power BI



Project & Task Management

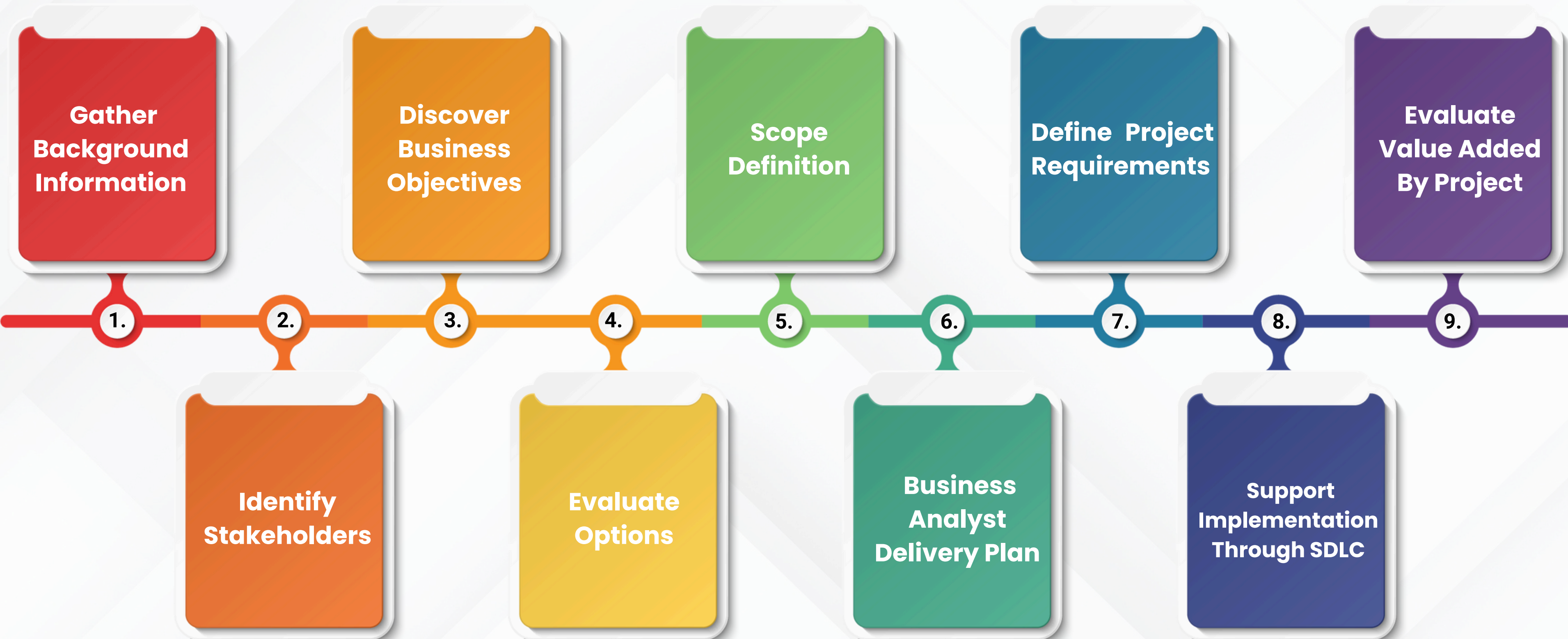
- **JIRA** – Agile project tracking
- **MSVISIO** – detailed diagrams and flowcharts



Data & Analytics Basics

- **SQL (Basics)** – Querying, data handling
- **Power BI** – Visualize insights like a pro

BUSINESS ANALYSIS PROCESS



Certification

We provide 40 PDR Certificate endorsed IIBA to boost your career in business analysis.



What are PDRs?

PDRs are a measure of professional development activities that demonstrate a business analyst's commitment to ongoing learning and professional growth.

Significance of 40 PDRs Certificate

- 
- | | | |
|----|---|---|
| 01 | Demonstrated commitment to professional development: | Earning 40 PDRs shows that the business analyst is committed to ongoing learning and professional growth. |
| 02 | Enhanced skills and knowledge | PDRs require business analysts to engage in activities that enhance their skills and knowledge in business analysis. |
| 03 | CBAP or CCBA certification eligibility: | 40 PDRs are a requirement for eligibility to apply for the Certified Business Analysts in Professional Analysis (CBAP/CCBA) certifications. |
| 04 | Professional credibility: | The 40 PDRs certificate demonstrates a level of professionalism and expertise in business analysis. |

40 PDR Certificate Benefits

01

Career advancement:

Earning 40 PDRs can lead to career advancement opportunities and increased earning potential.

02

Increased confidence:

The certificate demonstrates a business analyst's expertise and confidence in their abilities.

03

Networking opportunities:

Pursuing PDRs can provide opportunities to network with other business analysis professionals.

04

Staying current with industry developments:

PDRs require business analysts to stay current with industry developments and best practices.

A black and white photograph showing a close-up of a person's hand pointing at a bar chart on a clipboard. In the background, another person's hands are visible typing on a laptop keyboard.

Entry Level :

The average starting salary offered to our Business Analyst graduates at entry level is up to **4-7 LPA**

Mid-Level

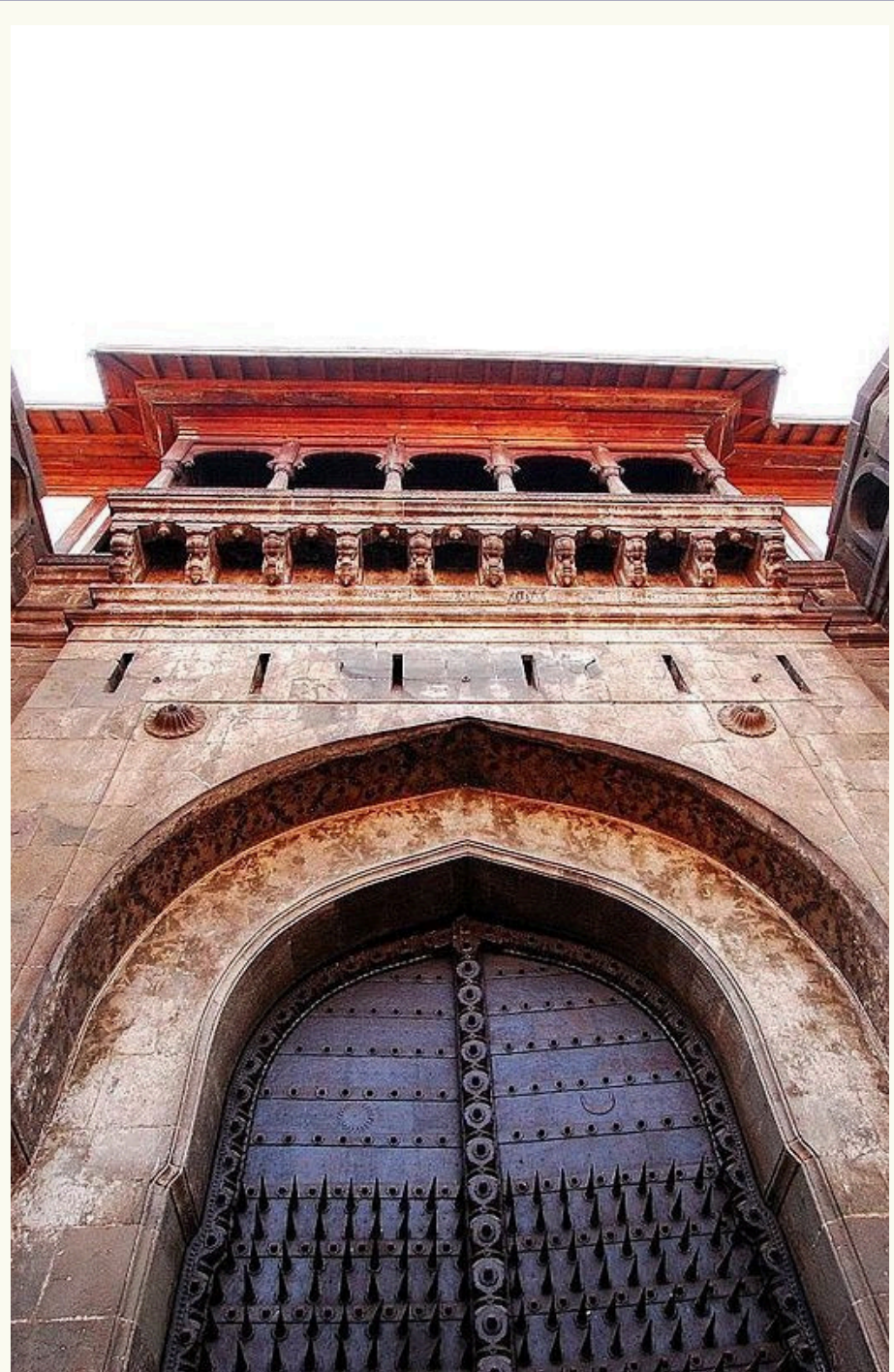
The average starting salary offered to our Business Analyst graduates at Mid level is up to **20 LPA**

Senior Level

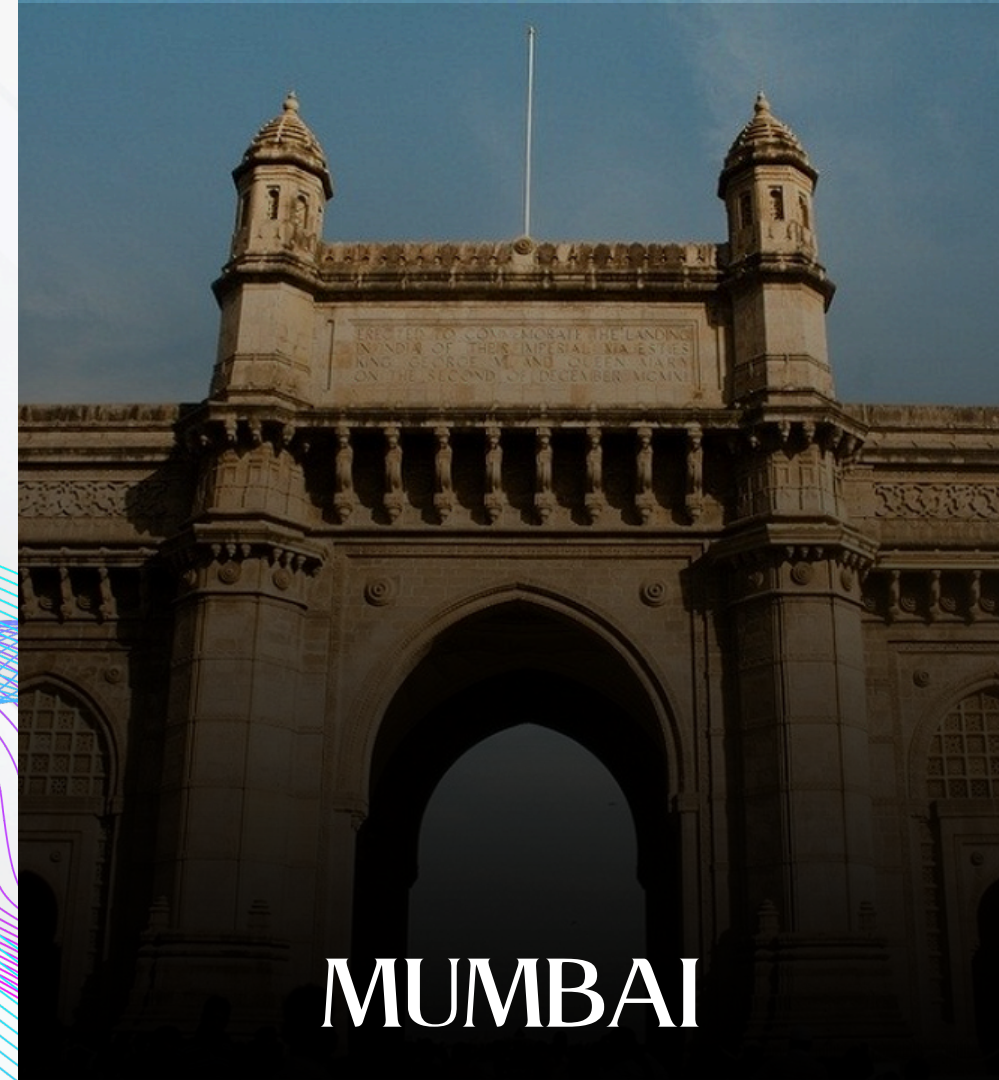
The typical salary increase for our Business Analyst graduates senior level is upto **40 LPA**

A black and white photograph of a modern building with a glass facade, featuring curved lines and reflections, viewed from a low angle looking up.

LOCATIONS:



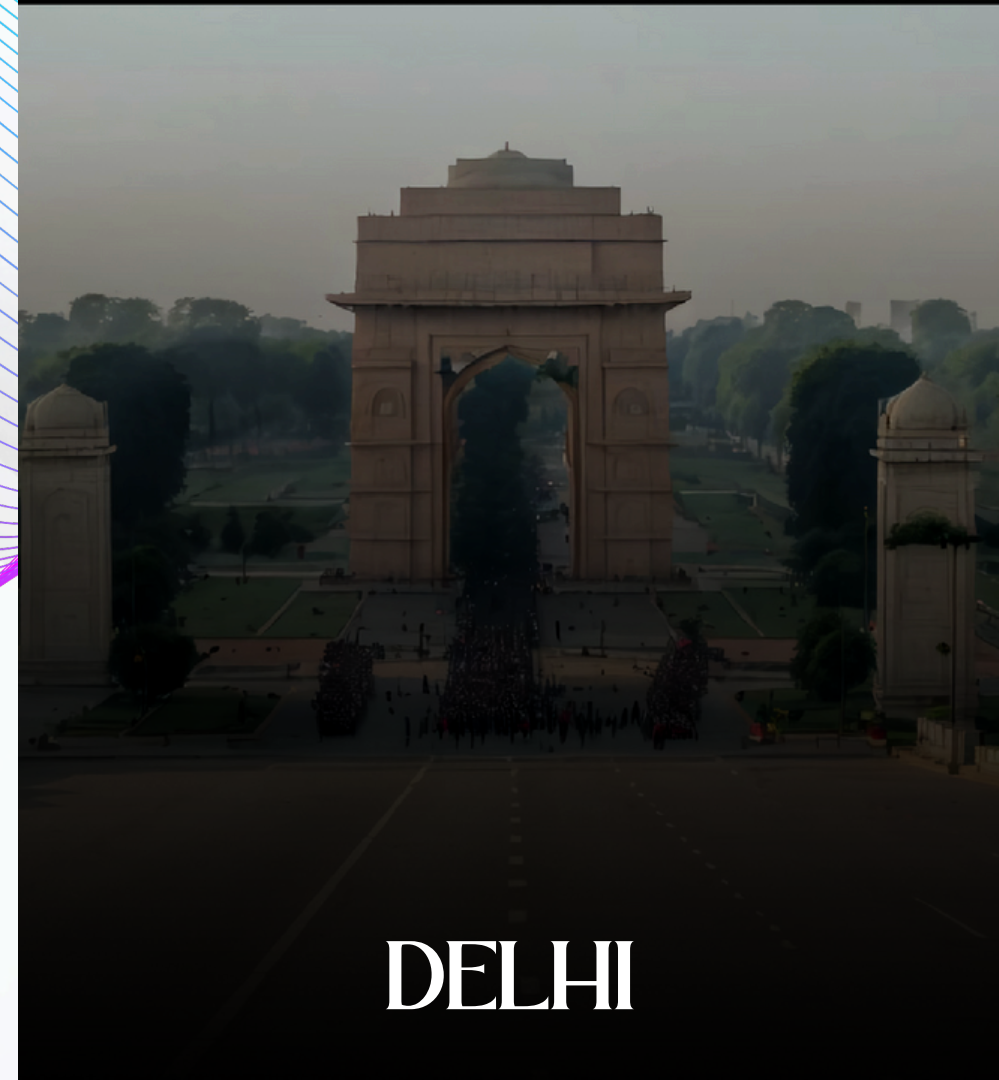
PUNE



MUMBAI



BANGALORE



DELHI



NOIDA-GURGOAN

THE RESPONSES SAYS IT ALL:

**Sadhana Tompe**
6 reviews · 1 photo

★★★★★ 2 weeks ago NEW

The experience at COEPD was very good and Adorable .

All staff is qualified and very cooperative.

They helped to focus on each aspect of BA.
COEPD provides comprehensive support in building your resume, installing essential tools, conducting mock interviews, and guiding you in selecting the right domain. Even if you're from a non-technical background, you'll be able to master the necessary skills.

Special Thanks to Mahesh sir.
Sir's session are very helpful. And feedback after Viva was to the point and helpful.

Thanks to placement team for all the constant support and follow-ups

I will recommend this course from COEPD to every individual who are wishing to change their path in IT.

Thank you Team COEPD

**Shraddha Pathak**
2 reviews

★★★★★ a month ago

Business Analyst training at COEPD, and it is a great learning experience. The trainers were experienced and explained the concepts in a simple and practical way. The course covered all the key aspects of Business Analysis.

**Sarithgururaj Avr**
Apr 1

I recently completed my Business Analyst certification from COEPD, and I am truly impressed and satisfied with this institute. The curriculum is well-structured, covering key concepts like SDLC, Agile methodologies, requirement gathering, and documentation. Their online portal is user-friendly, and the hands-on approach through live projects bridges the gap between theory and real-world application. My trainer Mr .Mahesh Sir has provide valuable industry insights, making learning practical and engaging. COEPD also offers strong placement support, including resume building, mock interviews, and career guidance, though securing a job ultimately depends on individual effort, networking, and skill application. Their coaching and placement staff are dedicated to helping students succeed. This program serves as a strong foundation for anyone looking to transition into Business Analysis. I highly recommend COEPD for aspiring Business Analysts and Product Managers. Thank you, COEPD, for all the support!

**P Singa Ram**
Business Analyst in Business Analysts, COEPD (Graduated 2025) · Apr 3

I started my training with COEPD in August 2024. The sessions taken by Mahesh Sir were really interesting and eye openers to the world of Business Analyst altogether. The support in form of Daily Doubt sessions rendered by the experienced faculty was really helpful to get clarity about different BA concepts. Though it took a little more time for me, with the able guidance and handholding support by faculty I could able to complete the course and get my certification. The Concepts like Waterfall and Agile are very well explained by Mr Mahesh Sir. The course material are really very elaborated and self explanatory. The learning journey was really inspiring. I am looking forward to launch my career as BA soon. I am confident that I will be a successful BA.

**Binson Abraham**
3 reviews

★★★★★ 5 days ago NEW

The course was highly informative. Though I initially found the concepts challenging, going over the material again helped me understand them well. Mahesh Sir's teaching, enriched with real-world examples, made the learning experience smooth and engaging. I highly recommend this course for anyone looking to transition into business analysis.
The placement support is great, with many interview opportunities. Special thanks to placement team for helping me step into the Business Analyst field.

**B K**
4 reviews

★★★★★ a month ago

COEPD has been a great help to enhance my skills as a BA.. the course designed in the best possible way.. the team is always very attentive to your queries.. overall it has been a very productive experience.. thanks Placement team and special thanks to Mahesh Sir 🙏

**Shailey Burad**
1 review

★★★★★ a month ago

COEPD provides excellent Business Analyst training with a well-structured curriculum and practical insights. The trainer (Mahesh Sir) is so knowledgeable and industry-experienced, making complex concepts easy to understand. Highly recommended for aspiring BAs!



Trending Domains



IT



Banking



Insurance



BFSI



Marketing



Payments



Supply Chain



Logistics



Telecom

Other Domain

Finance
E-Commerce
Ed Tech
Retail
P&C
Sale

Automobile
Travel & Tourism
Real Estate
E-commerce
Retail
Healthcare
Manufacturing
Oil, Gas,Energy

In the context of business analysis, a "domain" refers to a specific area of expertise, industry, or business activity



Our Tie ups with top Clients

Capgemini

[A/B] BERNSTEIN

NuSun^Wit

Deloitte.

EY

JASPER COLIN

digit

Allianz

Thunder
EV Chargers: Faster. Smarter. Better

indegene™

Infosys

wipro

corpland

LAGOZON.ai

OPTIMUM
FINANCIAL SOLUTIONS



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“Success doesn’t come from
shortcuts. It comes from
smart, intentional steps – and
the courage to take them”

– Steve Jobs

